

Product and Price Comparison Summary for [REDACTED]

SC028608

1.5kW, 2kW, 3kW, 5kW, 10kW

by Solar Choice Pty Ltd

1 March 2011

Please inform Solar Choice within 14 days of which installer you have chosen to proceed with.

All prices, including the Solar Choice Discounts, are warranted by each installer to be valid for 14 days.

All representations as to products and prices are those of each respective installer, and exclusively provided by those installers to Solar Choice.

Feel free to call us on 1300 78 72 73. We'll answer all queries impartially and objectively so that you can make an informed decision, and we never try to persuade you to proceed with one installer or price over another.

Solar Choice Pty Ltd
 ABN 97 134 064 958
 Ph: 1300 78 72 73
 Email: sales@solarchoice.net.au
 www.solarchoice.net.au

1.5kW					
	prices valid until 15-3-2011				
Panels					
- Total power	1.52 kW	- kW	1.52 kW	1.5 kW	1.52 kW
- Number	8 x 190 Watt panels	- x - Watt panels	8 x 190 Watt panels	8 x 185 Watt panels	8 x 190 Watt panels
- Type	Monocrystalline	-	Polycrystalline	monocrystalline	Monocrystalline
- Brand	Tianwei	-	Suntech	ET solar	Sinodeu
- Made in	China	-	China	China	China
- Performance Warranty	25 yrs	- yrs	25 yrs	25 yrs	25 yrs
- Manufacturer's Warranty	5 yrs	- yrs	5 yrs	5 yrs	5 yrs
- Cost	\$ Package Price	\$ -	\$ Package Deal	\$ 5480	\$ Package Deal
Inverter					
- Capacity	1.7 kW	- kW	1.85 kW	1.65 kW	1.7 kW
- Brand	SMA	-	SMA (Sunny Boy 1700)	CMS	Aero Sharp
- Made in	Germany	-	Germany	China	China
- Warranty	5 yrs	- yrs	5 Years yrs	5 optional 10 yrs	10 yrs
- Cost	\$Package Price	\$-	\$Package Deal	\$1598	\$Package Deal
Installation costs (materials, labour etc)					
	\$Package Price	\$-	\$Package Deal	\$1194.73	\$Package Deal
- Workmanship Warranty	2 yrs	- yrs	5 yrs	5 yrs	1 yrs
Subtotal					
Less Solar Choice Discount	(\$Package Price)	(\$-)	(\$200)	(\$150)	(\$100)
Subtotal					
GST	\$Package Price	\$-	\$693.18	\$812.27	\$Inclusive
Total					

2kW

	prices valid until 15-3-2011	prices valid until 15-3-2011	prices valid until 15-3-2011	prices valid until 15-3-2011	prices valid until 15-3-2011
Panels					
- Total power	2.09 kW	2.6 kW	1.93 kW	2.035 kW	2.09 kW
- Number	11 x 190 Watt panels	13 x 200 Watt panels	11 x 175 Watt panels	185 x 11 Watt panels	11 x 190 Watt panels
- Type	Monocrystalline	Polycrystalline	Monocrystalline	monocrystalline	Monocrystalline
- Brand	Eco-Kinetics	SunTech	Silex Solar	ET solar	Sinodeu
- Made in	China	China	Australia	China	China
- Performance Warranty	25 yrs	25 yrs	25 yrs	25 yrs	25 yrs
- Manufacturer's Warranty	5 yrs	10 yrs	10 yrs	5 yrs	5 yrs
- Cost	\$ Package Price	\$ -	\$ Package Deal	\$ 7535	\$ Package Deal
Inverter					
- Capacity	2 kW	2.5 kW	2.7 kW	2.2 kW	2.2 kW
- Brand	SMA2500	SMA SunnyBoy SB2500	SMA (Sunny Boy2500)	CMS	sun team
- Made in	Germany	Germany	Germany	Taiwan	China
- Warranty	5 yrs	10 yrs	5 yrs	5 optional 10 yrs	5 yrs
- Cost					
Installation costs (materials, labour etc)					
	\$Package Price	\$-	\$Package Deal	\$1314	\$Package Deal
- Workmanship Warranty	2 yrs	10 yrs	5 yrs	5 yrs	10 yrs
Subtotal					
Less Solar Choice Discount	(\$Package Price)	(\$136.36)	(\$500.00)	(\$200)	(\$100)
Subtotal					
GST	\$Package Price	\$1,437.55	\$1,153.53	\$1038.18	\$Inclusive
Total	\$9,800.00	\$15,813.01	\$12,688.84	\$11419.98	\$Package Deal
Less					
- Less RECs or Solar Credits	(\$5,810.00)	(\$6,764.00*)	(\$6,520.00)	(\$6142)	(\$Included)
FINAL TOTAL					
Based on REC value of	(\$34)	(\$38.00)	(\$40)	(\$37)	(\$Included)
Deposit	\$0 Payable upon N/A	\$1,492.00 Payable upon Signing of contract	\$1500 Payable upon Order	\$2638.99 Payable upon confirmation of installation date	\$1100 Payable upon Order
Extra cost inc GST for larger capacity inverter	\$990 Capacity 3kW Brand SMA Made In Germany Warranty 5 years	\$- Capacity - Brand - Made In - Warranty -	\$2.7kW Inverter included Capacity TBA Brand TBA Made In TBA Warranty TBA	\$650 Capacity 3.16 Brand CMS Made In China Warranty 5 optional 10	\$1000 Capacity 3KW Brand Aero Sharp Made In China Warranty 10
Possible Extras inc GST					
Tile roof (requires special rigging)	\$150	\$681.00	\$0	\$250	\$0
2 storey / roof with	\$250	\$-	\$200	\$250	\$198

difficult access					
Tilt frames for flat rooves	\$1,100	\$1,318.00	\$505	\$600	\$330
Cable length (panels to meter) over 20m	\$2/metre	\$-/metre	\$11.5/metre	\$10/metre	\$50 for cable upto 30 metres. \$15 over 30 metres/metre
Installation of bi-directional meter for feed in reward scheme	\$TBA	\$-	\$300 - and fully organised for you. Usually done on the same days as installation.	\$0	\$All Applications provide to customers with a step by step guide. Customer to organise level 2 electrician, contact details may be provided
Travel fee for more distant rural jobs	\$S\$1.00 per Km	\$-	\$100-300	\$1 per/km from 100km outside our service region	\$TBA
Victoria or Tas customers (REC Zone 4)	\$-	\$-	\$840	\$0	\$900
Comments	<p>Estimated time approx 3 hrs to installation.</p> <p>Additional if an installation requires a change of \$8 for a single phase meter, \$10 for a double phase meter and \$198 for three phase meter will be administered</p>	<p>*Price is based on REC ZONE 2 Value</p> <p>**Final price calculation from REC</p>	<p>The system consists of only Australian Made Panels from the World's largest inverter manufacturer.</p> <p>Ten Solar was established in 2003 and offering a premium service at highly competitive prices. Proven high quality equipment, experienced installers and</p>	<p>ET solar is in the top 5 in the world with industry</p>	<p>There has been a revolution in energy efficiency products for the home, having assisted thousands of people in Australia. We now offer a solar PV system that will serve you well for years, backed by a considerable amount of resources in the Australian energy market.</p> <p>Our lead time is only 3 weeks!</p>
	PAY DEPOSIT	PAY DEPOSIT	PAY DEPOSIT	PAY DEPOSIT	PAY DEPOSIT

3kW					
	prices valid until 15-3-2011				
Panels					
- Total power	3.04 kW	3.8 kW	3.04 kW	3 kW	3.04 kW
- Number	16 x 190 Watt panels	19 x 200 Watt panels	16 x 190 Watt panels	185 x 16 Watt panels	16 x 190 Watt panels
- Type	Monocrystalline	Polycrystalline	Monocrystalline	monocrystalline	Mono Crystalline
- Brand	Tianwei	SunTech	Suntech	ET solar	Sinodeu
- Made in	China	China	China	China	China
- Performance Warranty	25 yrs				
- Manufacturer's Warranty	5 yrs	10 yrs	5 yrs	5 yrs	5 yrs
- Cost	\$ Package Price	\$ -	\$ Package Deal	\$ 10720	\$ Package Deal
Inverter					
- Capacity	3 kW	3.96 kW	3.2 kW	3.16 kW	3.2 kW
- Brand	SMA	Power-One Aurora PVI-3.6	SMA SunnyBoy3000TL	CMS	Aero Sharp
- Made in	Germany	Italy	Germany	China	China
- Warranty	5 yrs	10 yrs	5 yrs	5 optional 10 yrs	10 yrs

- Cost	\$Package Price	\$-	\$Package Deal	\$2420	\$Package Deal
Installation costs (materials, labour etc)	\$Package Price	\$-	\$Package Deal	\$1532.73	\$Package Deal
- Workmanship Warranty	2 yrs	10 yrs	5 yrs	5 yrs	10 yrs
Subtotal					
Less Solar Choice Discount	(\$Package Price)	(\$327.27)	(\$500)	(\$250)	(\$200)
Subtotal					
GST	\$Package Price	\$2,032.09	\$1,317.27	\$1442.27	\$Inclusive
Total					
Less					
- Less RECs or Solar Credits	(\$6,545.00)	(\$7,714.00*)	(\$6,545.00)	(\$6882)	(\$Included)
FINAL TOTAL					
Based on REC value of	(\$34)	(\$38.00)	(\$35)	(\$37)	(\$Included)
Deposit	\$0 Payable upon N/A	\$1,066.00 Payable upon Signing of contract	\$1500 Payable upon Order	\$4491.50 Payable upon confirmation of installation date	\$1990 Payable upon Order
Extra cost inc GST for larger capacity inverter	\$990 Capacity 4kWp Brand SMA Made In Germany Warranty 5 years	\$- Capacity - Brand - Made In - Warranty -	\$3.2kW Inverter Included Capacity 3.2kW Brand SMA Made In Germany Warranty 5	\$650 Capacity 4.4 Brand CMS Made In China Warranty 5 optional 10	\$- Capacity - Brand - Made In - Warranty -
Possible Extras inc GST					
Tile roof (requires special rigging)	\$150	\$997.00	\$0	\$300	\$0
2 storey / roof with difficult access	\$250	\$-	\$300	\$300	\$198
Tilt frames for flat rooves	\$1500	\$1,909.00	\$735	\$900	\$440
Cable length (panels to meter) over 20m	\$2/metre	\$-/metre	\$11.5/metre	\$10/metre	\$0 for cable upto 30 metres. \$15 over 30 metres/metre
Installation of bi-directional meter for feed in reward scheme	\$TBA	\$-	\$300 - and fully organised for you. Usually done on the same days as installation.	\$0	\$All Applications provide to customers with a step by step guide. Customer to organise level 2 electrician, contact details may be provided
Travel fee for more distant rural jobs	\$1.00 per km	\$-	\$see terms	\$1 per/km from 100km outside our service region	\$TBA
Victoria or Tas customers (REC Zone 4)	\$-	\$-	\$840	\$0	\$1040
Comments	Bulk buying scheme approx 3mths collection	*REC values based on R... al price... ca... REC	Solar power fully... e - Hurry... Ends M... 4	ET... top 5... the... with industry	REC leader in energy efficiency... tests for the... d

Also, if an isolation li change of \$88 same phase meter, \$ for a double phase meter and 198 for three phase meter will be a		S th in er.		the A n s em that will y well for les by our considerable resources in the Australian ene net. C Only 3 weeks!
PAY DEPOSIT	PAY DEPOSIT	PAY DEPOSIT	PAY DEPOSIT	PAY DEPOSIT

5kW					
	prices valid until 15-3-2011				
Panels					
- Total power	5.0 kW	5.0 kW	5.04 kW	kW	4.94 kW
- Number	27 x 185 Watt panels	25 x 200 Watt panels	28 x 180 Watt panels	x Watt panels	26 x 190 Watt panels
- Type	Monocrystalline	Polycrystalline	Monocrystalline		Monocrystalline
- Brand	EcoKinetics (ERA)	Suntech	Silex Solar		Sino Deu
- Made in	China	China	Australia		China
- Performance Warranty	30 yrs	25 yrs	25 yrs	yrs	25 yrs
- Manufacturer's Warranty	10 yrs	10 yrs	10 yrs	yrs	5 yrs
- Cost	\$ Package deal	\$ -	\$ Package Deal	\$	\$ Package Deal
Inverter					
- Capacity	5 kW	5.0 kW	5.3 kW	kW	6 kW
- Brand	PAC5S	Power-One Aurora PVI-5.0	SMA SunnyBoy 5000TL		Aurora
- Made in	Germany	Italy	Germany		Italy
- Warranty	8 yrs	10 yrs	5 yrs	yrs	5 yrs
- Cost	\$Package Deal	\$-	\$Package Deal	\$	\$Package Deal
Installation costs (materials, labour etc)	\$Package Deal	\$-	\$Package Deal	\$	\$Package Deal
- Workmanship Warranty	2 yrs	10 yrs	5 yrs	yrs	10 yrs
Subtotal					
Less Solar Choice Discount	(\$Package Deal)	(\$454.55)	(\$2500)	(\$)	(\$200)
Subtotal					
GST	\$Package Deal	\$2,560.28	\$2540.25	\$	\$Inclusive
Total					
Less					
- Less RECs or Solar Credits	(\$7,945.00)	(\$8,664.00*)	(\$9120)	(\$)	(\$Included)
FINAL TOTAL					
Based on REC value of	(\$40)	(\$38.00)	(\$40)	(\$)	(\$Included)

Deposit	\$0 Payable upon order	\$1,351.00 Payable upon Signing of contract	\$3,990 Payable upon Order	\$ Payable upon	\$3990 Payable upon Order
Extra cost inc GST for larger capacity inverter	\$- Capacity - Brand - Made In - Warranty -	\$- Capacity - Brand - Made In - Warranty -	\$5.3kW Inverter Included Capacity 5.3 Brand SMA Made In Germany Warranty 5	\$ Capacity Brand Made In Warranty	\$ 6kw inverter Capacity 6kw Brand Aero sharp Made In China Warranty 10
Possible Extras inc GST					
Tile roof (requires special rigging)	\$150	\$848.00	\$0	\$	\$0
2 storey / roof with difficult access	\$250	\$-	\$400	\$	\$198
Tilt frames for flat rooves	\$2,500	\$2,334.00	\$1285	\$	\$667
Cable length (panels to meter) over 20m	\$2/metre	\$-/metre	\$11.5/metre	\$/metre	\$50 for cable upto 30 metres. \$15 over 30 metres/metre
Installation of bi-directional meter for feed in reward scheme	\$see energy retailer	\$-	\$300 - and fully organised for you. Usually done on the same days as installation.	\$	\$All Applications provide to customers with a step by step guide. Customer to organise level 2 electrician, contact details may be provided
Travel fee for more distant rural jobs	\$\$1.00	\$-	\$100-300	\$	\$TBA
Victoria or Tas customers (REC Zone 4)	\$-	\$-	\$1200	\$	\$1250
Ground Mounting	\$tba	\$-	\$TBA	\$	\$TBA
Comments	<p>... time ...</p> <p>... 3mths ...</p> <p>... installation.</p> <p>... if an isolator ...</p> <p>... is required ...</p> <p>... of \$88 ...</p> <p>... phase meter, ...</p> <p>... for a double ...</p> <p>... phase meter and ...</p> <p>... three phase ...</p> <p>... meter will be ...</p> <p>... nistered.</p>	<p>... on ...</p> <p>... Only Australian ...</p> <p>... Panels ...</p> <p>... German made inverter ...</p> <p>... the World's largest ...</p> <p>... inverter manufacturer.</p> <p>... Solar ...</p> <p>... established in ... 03 ...</p> <p>... offering a ...</p> <p>... premium service at ...</p> <p>... highly competitive ...</p> <p>... prices. Proven high ...</p> <p>... quality equipment, ...</p> <p>... experienced ...</p> <p>... engineers, designers ...</p>	<p>... is a ...</p> <p>... energy efficiency ...</p> <p>... products for ...</p> <p>... have, having assisted ...</p> <p>... thousands of people ...</p> <p>... Australia-wide. We ...</p> <p>... offer a Solar PV ...</p> <p>... system that will serve ...</p> <p>... well for long ...</p> <p>... backed by our ...</p> <p>... considerable ...</p> <p>... resources in the ...</p> <p>... Australian energy ...</p> <p>... market.</p> <p>... Current lead time is ...</p>		
	PAY DEPOSIT	PAY DEPOSIT	PAY DEPOSIT	PAY DEPOSIT	PAY DEPOSIT

10kW					
	prices valid until 15-3-2011				
Panels					
- Total power	10.2 kW	9.6 kW	10.08 kW	kW	-- kW
- Number	60 x 170 Watt panels	48 x 200 Watt panels	56 x 180 Watt panels	x Watt panels	- x -- Watt panels
- Type	Monocrystalline	Polycrystalline	Monocrystalline		-

- Brand	ECOKES170M	Suntech	Silex Solar		-
- Made in	China	China	Australia		-
- Performance Warranty	30 yrs	25 yrs	25 yrs	yrs	- yrs
- Manufacturer's Warranty	10 yrs	10 yrs	10 yrs	yrs	- yrs
- Cost	\$ Package Deal	\$ Package deal	\$ Package Deal	\$	\$-
Inverter					
- Capacity	10 kW	10 kW	10.35 kW	kW	- kW
- Brand	SMA Sunnyboy 10000TL	SMA 10000TL	SMA		-
- Made in	Germany	Germany	Germany		-
- Warranty	5 yrs	10 yrs	5 yrs	yrs	-- yrs
- Cost	\$Package Deal	\$Package Deal	\$Package Deal	\$	\$-
Installation costs (materials, labour etc)					
	\$Package Deal	\$Package Deal	\$Package Deal	\$	\$--
- Workmanship Warranty	2 yrs	10 yrs	5 yrs	yrs	- yrs
Subtotal					
Less Solar Choice Discount	(\$2,000.00)	(\$909.09)	(\$3500)	(\$)	(\$-)
Subtotal					
GST	\$4,914.00	\$4,605.28	\$4625.73	\$	\$-
Total					
Less					
- Less RECs or Solar Credits	(\$14,070.00)	(\$10,659)	(\$13280)	(\$)	(\$-)
FINAL TOTAL					
Based on REC value of					
	(\$42)	(\$33.00)	(\$40)	(\$)	(\$-)
Deposit					
	\$10,708.80 Payable upon order	\$2,532.00 Payable upon Signing of contract	\$4990 Payable upon Order	\$ Payable upon	\$- Payable upon -
<i>Extra cost inc GST for larger capacity inverter</i>	\$- Capacity - Brand - Made In - Warranty -	\$- Capacity - Brand - Made In - Warranty -	\$TBC Capacity TBC Brand Made In TBC Warranty TBC	\$ Capacity Brand Made In Warranty	\$- Capacity -- Brand - Made In - Warranty --
Possible Extras inc GST					
Tile roof (requires special rigging)	\$-	\$1,724.00	\$0	\$	\$-
2 storey / roof with difficult access	\$-	\$POA	\$975	\$	\$-
Tilt frames for flat rooves	\$-	\$4,765.00	\$2,565	\$	\$--
Cable length (panels to meter) over 20m	\$-/metre	\$POA/metre	\$11.5/metre	\$/metre	\$-/metre
Installation of bi-directional meter for feed in reward scheme	\$-	\$additional cost for L2 Electrician, assistance provided	\$Included in price and fully organised for you. Usually done on the same days as installation.	\$	\$--
Travel fee for more distant rural jobs	\$-	\$POA	\$100-400	\$	\$-

Victoria or Tas customers (REC Zone 4)	\$-	\$800	\$1,760	\$	\$-
Ground Mounting	\$5,775.00	\$POA	\$5,500 (subject to site inspection and works required)	\$	\$-
Comments	-	<p>Based on [REDACTED] original price [REDACTED] calculation from REC</p>	<p>[REDACTED] consists of [REDACTED] Australian [REDACTED] Panels [REDACTED] an [REDACTED] man made [REDACTED] verter [REDACTED] the World [REDACTED] largest [REDACTED] rter man [REDACTED] turer.</p> <p>[REDACTED] ae Solar [REDACTED] established in 2003 [REDACTED] offering [REDACTED] premium service at [REDACTED] highly competitive [REDACTED] prices. Proven [REDACTED] high [REDACTED] quality equipment, [REDACTED] experienced [REDACTED] ners and installers.</p>	-	-
	PAY DEPOSIT	PAY DEPOSIT	PAY DEPOSIT	PAY DEPOSIT	PAY DEPOSIT