

Product and Price Comparison Summary for

SC039545

1.5kW, 2kW, 3kW, 4kW, 5kW

by Solar Choice Pty Ltd

15 December 2011

Please inform Solar Choice within 14 days of which installer you have chosen to proceed with.

All prices, including the Solar Choice Discounts, are warranted by each installer to be valid for 14 days.

All representations as to products and prices are those of each respective installer, and exclusively provided by those installers to Solar Choice.

Feel free to call us on 1300 78 72 73. We'll answer all queries impartially and objectively so that you can make an informed decision, and we never try to persuade you to proceed with one installer or price over another.

Solar Choice Pty Ltd ABN 97 134 064 958 Ph: 1300 78 72 73

Email: sales@solarchoice.net.au

www.solarchoice.net.au

		1.5kW		
	prices valid until 29-12-2011			
Panels				
- Total power	1.5 kW	1.50 kW	1.6 kW	1.505 kW
- Number	8 x 185 Watt panels	6 x 250 Watt panels	8 x 200 Watt panels	7 x 215 Watt panels
- Type	Mono	Mono	Mono	Polycrystalline
- Brand	ET solar	LDK	JA Solar	Tianwei
- Made in	China	China	China	China
- Performance Warranty	25 yrs	25 yrs	25 yrs	25 yrs
- Manufacturer's Warranty	5 yrs	5 yrs	10 yrs	5 yrs
- Cost	\$ packaged	\$ Packaged	\$ packaged	\$ Package Price
Inverter				
- Capacity	1.65 kW	2 kW	1.85 kW	1.7 kW
- Brand	CMS	various options	SMA SB1700	SMA SB1700
- Made in	China	China	Germany	Germany
- Warranty	5 optional 10 yrs	5 yrs	5 yrs	5 yrs
- Cost	\$package deal	\$Packaged	\$packaged	\$Package Price
Installation costs (materials, labour etc)	\$package deal	\$Packaged	\$packaged	\$Package Price
- Workmanship Warranty	5 yrs	5 yrs	5 yrs	2 yrs
Subtotal				
Less Solar Choice Discount	(\$150)	(\$600)	(\$100)	(\$Package Price)
Subtotal				
GST				
Total				
Less				
- Less RECs or Solar Credit	S			
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FINAL TOTAL				
Based on REC value of	(\$37)	(\$40 (see comments))	(\$25)	(\$31.)
	,			. ,
Deposit	\$1,600 Payable upon Accepted order	\$1500 Payable upon Acceptance of order	\$500 Payable upon Accepted order	\$100 Payable upon Quote acceptance
Extra cost inc GST for larger capacity inverter	\$330 Capacity 2.2 Brand CMS Made In Taiwan Warranty 5 optional 10	\$900 Capacity 2 Brand Aurora Made In Italy Warranty 5/10	\$POA Capacity 2.5 Brand SMA/Growatt Made In Germany/China Warranty 5	\$990 Capacity 2.5 Brand SMA SB2500 Made In Germany Warranty 5
Possible Extras inc GST				
Tile roof (requires special rigging)	\$200	\$0	\$0	\$150
2 storey / roof with difficult access	\$200	\$500-1500	\$0	\$250
Tilt frames for flat rooves	\$450	\$500-1000+	\$50 per panel	\$750
Cable length (panels to meter) over 20m	\$10 /metre	\$0 /metre	\$12 /metre	\$2 /metre
Installation of bi-directional meter for feed in reward scheme	\$0	\$Not included	\$included	\$Installed free of charge by Ergon
Travel fee for more distant rural jobs	\$2/km	\$>50km POA. see comments	\$0 < 80km from Townsville	\$>50km from Mackay=\$2/km
Victoria or Tas customers (REC Zone 4)	\$0	\$n/a	\$na	\$N/A
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		2kW		
	prioce velid uptil 00 10 0011	prices valid until 00 10 0011	prioce velid until 00 10 0011	
	prices valid until 29-12-2011	prices valid until 29-12-2011	prices valid until 29-12-2011	prices valid until 29-12-201
Panels				
- Total power	2.090 kW	2 kW	2 kW	1.935 kW
- Number	190 x 11 Watt panels	8 x 250 Watt panels	10 x 200 Watt panels	9 x 215 Watt panels
- Type	monocrystalline	Mono	Mono	Polycrystalline
- Brand	Tianwei	LDK	JA Solar	Tianwei
- Made in	China	China	China	China
- Performance Warranty	25 yrs	25 yrs	25 yrs	25 yrs
- Manufacturer's Warranty	5 yrs	5 yrs	10 yrs	5 yrs
- Cost	\$ 5200	\$ Packaged	\$ packaged	\$ Packa
Inverter				
- Capacity	2.2 kW	2 kW	2 kW	2 kW
- Brand	Samil Solar River	various options	Aurora Power One	SMA SB2000HF or SB250
- Made in	China	China	Italy	Germany
- Warranty	5 optional 20 yrs	5 yrs	5 yrs	5 yrs
- Cost	\$package deal	\$Packaged	\$packaged	\$Packa
				ļ.
Installation costs (materials, labour etc)	\$package deal	\$Packaged	\$packaged	\$Packa
- Workmanship Warranty	5 yrs	5 yrs	5 yrs	2)
Subtotal				
Less <i>Solar Choice</i> Discount	(\$50)	(\$600)	(\$200)	(\$Package De
Subtotal				
GST				
Total				
Less				
- Less RECs or Solar Credits	(\$2,040)	(\$4,120)	(\$2,575)	(\$3,162.0
FINAL TOTAL				
Based on REC value of	(\$20)	(\$40 (see comments))	(\$25)	(\$3
			4	
Deposit	\$3,242.5 Payable upon Accepted order	Payable upon	\$1,000 Payable upon Accepted order	\$1 Payable up Quote Acceptan
Extra cost inc GST for larger capacity inverter	\$470 Capacity 3.3 Brand Samil Solar River Made In China Warranty 5 optional 20	\$1200 Capacity 3.6 Brand Aurora Made In Italy Warranty 5	\$POA Capacity 3 Brand SMA/Growatt	\$9 Capacity 3kw Brand SI SB3000 Made In Germany Warrar 5 yea
Possible Extras inc GST		1		

rigging)						
2 storey / roof with difficult access	\$250	\$500-1500	\$500-1500 \$0			
Tilt frames for flat rooves	\$600	\$500-1000+	\$50 per panel	\$750		
Cable length (panels to meter) over 20m	\$95 /metre	\$0 /metre	\$12 /metre	\$2/metre		
Installation of bi-directional meter for feed in reward scheme	\$0	\$Not included	\$included	\$Installed free of charge by Ergon		
Travel fee for more distant rural jobs	\$1 per/km from 100km outside our service region	\$>50km POA. see comments	\$0 < 80km from Townsville	\$>50km from Mackay=\$2/km		
Victoria or Tas customers (REC Zone 4)	\$0	\$-	\$n/a	\$N/A		
Comments	Description of the control of the co	S	d iges I dd nal d ges vil ots s rate	Ungrado: 2. Pisto de la companya de		

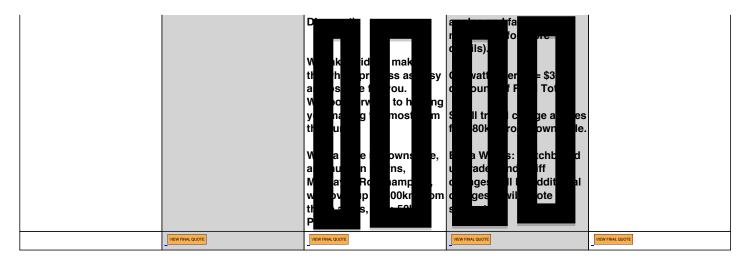
		3kW		
	prices valid until 29-12-2011	prices valid until 29-12-2011	prices valid until 29-12-2011	
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Panels			•	
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- Total power	3.04 kW	3.04 kW	3.2 kW	3.01 kW
- Number	190 x 16 Watt panels	16 x 190 Watt panels	16 x 200 Watt panels	14 x 215 Watt panels
- Type	monocrystalline	Monocrystalline	Mono	Polycrystalline
- Brand	Tianwei	Conergy	JA Solar	Tianwei
- Made in	China	China	China	China
- Performance Warranty	25 yrs	25 yrs	25 yrs	25 yrs
- Manufacturer's Warranty	5 yrs	5 yrs	5 yrs	5 yrs
- Cost	\$ package deal	\$ Packaged	\$ packaged	\$ Package
Inverter	, ,			
- Capacity	3.3 kW	3.6 kW	3.6 kW	3 kW
- Brand	Samil Solar River	Aurora	Aurora Power One	SMA SB3000TL
- Made in	China	China	Italy	Germany
- Warranty	5 optional 20 yrs	5 yrs	5 yrs	5 yrs
- Cost	\$package deal	\$Packaged	\$packaged	\$Package
			•	
Installation costs (materials, labour etc)	\$package deal	\$Packaged	\$packaged	\$Package
- Workmanship Warranty	5 yrs	5 yrs	5 yrs	2 yrs
Subtotal				
Less Solar Choice Discount	(\$100)	(\$600)	(\$300)	(\$Package Deal)
Subtotal				
GST				
Total				,
Less				
- Less RECs or Solar Credits	(\$2,500)	(\$3375)	(\$3,200)	(\$3,844.00)
FINAL TOTAL				
Based on REC value of	(\$20)	(\$28)	(\$25)	(\$31)
				<u> </u>
Deposit	\$4,690	\$1500	' '	\$100
	Payable upon confirmation of installation date	Payable upon Order	-	Payable upon Quote Acceptance
Extra cost inc GST for larger	\$350	\$990	\$POA	\$990
capacity inverter	Capacity 4.4 Brand Samil	Capacity 3.6 Brand Aurora		Capacity 4kw Brand SMA
	Solar River Made In China Warranty 5	Made In Italy Warranty 5		SB4000TL Made In Germany Warranty
	optional 20		Warranty 5	5 years
Possible Extras inc GST				
Tile roof (requires special rigging)	\$300	\$0	\$0	\$150
2 storey / roof with difficult access	\$240	\$500-1500	\$0	\$250
Tilt frames for flat rooves	\$900	\$500-1000	\$50 per panel	\$1,500
Cable length (panels to meter) over 20m	\$65 /metre	\$0 /metre	\$12 /metre	\$2/metre
Installation of bi-directional meter for feed in reward scheme	\$0	\$Not Included	\$included	\$Installed free of charge by Ergon
Travel fee for more distant rural jobs	\$2/km	\$>50km POA. see comments	\$0 < 80km from Townsville	\$>50km from Mackay=\$2/km
Victoria or Tas customers (REC Zone 4)	\$0	\$0	\$n/a	\$N/A

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		4kW		
	prices valid until 29-12-2011			
Panels				
- Total power	3.8 kW	4.18 kW	4 kW	4.085 kW
- Number	190 x 20 Watt panels	22 x 190 Watt panels	20 x 200 Watt panels	19 x 215 Watt panels
- Type	Mono	Monocrystalline	Mono	Polycrystalline
- Brand	Tianwei	Conergy	JA Solar	Tianwei
- Made in	China	China	China	China
- Performance Warranty	25 yrs	25 yrs	25 yrs	25 yrs
- Manufacturer's Warranty	5 yrs	5 yrs	10 yrs	5 yrs
- Cost	\$ package deal	\$ Packaged	\$ packaged	\$ Package
Inverter				
- Capacity	4.4 kW	4.2 kW	4.2 kW	4 kW
- Brand	Samil Solar River	Aurora	Aurora Power One	SMA SB4000TL
- Made in	China	Italy	Italy	Germany
- Warranty	5 with option 20 yrs	5 yrs	5 yrs	5 yrs
- Cost	\$package deal	\$Packaged	ed \$packaged	
Installation costs	\$package deal	\$Packaged	\$packaged	\$Package

(materials, labour etc)				
- Workmanship Warranty	5 yrs	5 yrs	5 yrs	2 yrs
Subtotal				
Less Solar Choice Discount	(\$100)	(\$800)	(\$400)	(\$Packaged Deal)
Subtotal				
GST				
Total	-			
Less				
- Less RECs or Solar Credits	(\$2,880)	(\$3996)	(\$3,625)	(\$4,526.00)
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FINAL TOTAL				
Based on REC value of	(\$20)	(\$28)	(\$25)	(\$31)
Deposit	\$6,293	\$2000	\$2,000	\$100
	Payable upon Accepted order	Payable upon Order	Payable upon Accepted order	Payable upon Quote Acceptance
Extra cost inc GST for larger	\$350	\$990	\$POA	\$990
capacity inverter	Capacity 5 Brand Samil	Capacity 5 Brand Aurora	Capacity 5 Brand	Capacity 5kw Brand SMA
	Solar River Made In China Warranty 5 to	Made In Italy Warranty 5	Made In Germany/China	Made In Germany Warranty 5 years
	20 years		Warranty 5	,,,,,
Possible Extras inc GST				
Tile roof (requires special rigging)	\$650	\$0	\$0	\$150
2 storey / roof with difficult access	\$650	\$500-1500	\$0	\$250
Tilt frames for flat rooves	\$1,200	\$500-1000	\$50 per panel	\$2,000
Cable length (panels to meter) over 20m	\$95 /metre	\$0 /metre	\$12 /metre	\$2 /metre
Installation of bi-directional meter for feed in reward scheme	\$0	\$Not Included	\$included	\$Installed free of charge by Ergon
Travel fee for more distant rural jobs	\$2/km	\$>50km POA. see comments	\$0 < 80km from Townsville	\$>50km from Mackay=\$2/km
Victoria or Tas customers (REC Zone 4)	\$na	\$0	\$n/a	\$N/A
Comments	ab h, r Wo M bis L Eu ear /er s alable we ple Sola noi or d ctly 1 p . Cove acl to nsvi t r dd nal ge. era Cha s ers, nar c a cered n a ion f. I men tio wa le and on ues Cact ly ey 07 4 4449 nd sur tion ar pice rive a nu dis int a frier se e.		C Da d++ C Da rro ng D C ty rel: ((la m) rel s, r ng cat g a s ce cap c p s he th T res th nn S r C ce co be s to nti so C ce acc tt c e t ug ut lar C ce ke ve l t gi rou r f dly a co ete vi A l n pm h T rei ch ol l ule vai e A. ((k h l er pw	



		5kW		
	prices valid until 29-12-2011	prices valid until 29-12-2011	prices valid until 29-12-2011	prices valid until 29-12-2011
Panels				prices valid urtili 25 12 2011
- Total power	- kW	4.94 kW	5.2 kW	4.94 kW
- Number	- x - Watt panels	26 x 190 Watt panels	26 x 200 Watt panels	23 x 215 Watt panels
- Type	-	Monocrystalline	Mono	Polycrystalline
- Brand	-	Conergy	JA Solar	Tianwei
- Made in	-	China	China	China
- Performance Warranty	- yrs	25 yrs	25 yrs	25 yrs
- Manufacturer's Warranty	- yrs	5 yrs	10 yrs	5 yrs
- Cost	\$ -	\$ Packaged	\$ packaged	\$ Package
Inverter				
- Capacity	- kW	5 kW	5 kW	5 kW
- Brand	-	Aurora	Platinum 4800TL	SMA SB5000TL
- Made in	-	Italy	Germany	Germany
- Warranty	- yrs	5 yrs	5 yrs	5 yrs
- Cost	\$-	\$Packaged	\$packaged	\$Package
Installation costs (materials, labour etc)	\$-	\$Packaged	\$packaged	\$Package
- Workmanship Warranty	- yrs	5 yrs	5 yrs	2 yrs
Subtotal				
Less Solar Choice Discount	(\$-)	(\$1000)	(\$500)	(\$Package Deal)
Subtotal				
GST				
Total				
Less				
- Less RECs or Solar Credits	(\$-)	(\$4428)	(\$4,125)	(\$5,084.00)
FINAL TOTAL				
Based on REC value of	(\$-)	(\$28)	(\$25)	(\$31)
Deposit	\$-	\$2000	\$2,500	\$100

Payable upon Quote Acceptance	Payable upon Accepted order	Payable upon Order	Payable upon -		
\$- Capacity - Brand - Made In - Warranty -	\$POA Capacity 6 Brand SMA Made In Germany Warranty 5	\$POA Capacity 6 Brand various Made In Europe Warranty 5	\$- Capacity - Brand - Made In - Warranty -	Extra cost inc GST for larger capacity inverter	
				Possible Extras inc GST	
\$150	\$0	\$0	\$-	Tile roof (requires special rigging)	
\$250	\$0	\$500-1500	\$-	2 storey / roof with difficult access	
\$2,500	\$50 per panel	\$POA	\$-	Tilt frames for flat rooves	
\$2 /metre	\$12 /metre	\$POA /metre	\$10 /metre	Cable length (panels to meter) over 20m	
\$Installed free of charge by Ergon	\$included	\$Not Included	\$0	Installation of bi-directional meter for feed in reward scheme	
\$>50km from Mackay=\$2/km	\$0 < 80km from Townsville	\$50km POA. see comments	\$1/km	Travel fee for more distant rural jobs	
\$N/A	\$n/a	\$0	\$na	Victoria or Tas customers (REC Zone 4)	
\$1,500	\$POA	\$na	\$POA	Ground Mounting	
VICW FRAL QUOTE	CG a pro ng pro	c om I to et r s ific eds V ffe ran of it tel nd els t when our ect s a buc . W ill s ak wyo who poole, now you or ny fo al cage nt. P s I ar ron on co eti sys as a re lus of t S C ec oul P her ern re a ab E' i res e u \$ 00 int st b ng up \$20 (the S Ch e D oul V ake de nak ti rho ro s as sy a oss of ou. V bol wa oh ng y na it hos im ti ur V a I e in whs e, a hul o C s,	VEW FINAL QUOTE		